

Divisional Vice President Allocations

| Building | Floor | Cost Center | Divisional VP | Occupied SF | % of Floor | Allocated Common Space | Total Acct SF |
|-----------------|--------------|--------------------|----------------------|--------------------|-------------------|-------------------------------|----------------------|
| HQJ | 01 | 10190800 | Steve Goepfert | 3,924.55 | 82.96% | 544.16 | 4,468.71 |
| HQJ | 01 | 25190800 | Katrina Manning | 806.33 | 17.04% | 111.80 | 918.13 |
| HQJ | 01 | | | 4,730.88 | | 655.96 | 5,386.84 |
| HQJ | 02 | 06090800 | Mike Bonds | 6,417.14 | 41.61% | -6,417.14 | 0.00 |
| HQJ | 02 | 18190800 | Bob Edwards | 431.80 | 2.80% | -431.80 | 0.00 |
| HQJ | 02 | 22890800 | Toby Enqvist | 3,433.11 | 22.26% | -3,433.11 | 0.00 |
| HQJ | 02 | 61290800 | Dave Hilfman | 1,881.34 | 12.20% | -1,881.34 | 0.00 |
| HQJ | 02 | 64790800 | Ned Walker | 3,088.03 | 20.02% | -3,088.03 | 0.00 |
| HQJ | 02 | 70190800 | Don Gunther | 170.44 | 1.11% | -170.44 | 0.00 |
| HQJ | 02 | | | 15,421.86 | | -15,421.86 | 0.00 |
| HQJ | 11 | 05890800 | John Rainey | 1,202.75 | 11.40% | 1,083.19 | 2,285.94 |
| HQJ | 11 | 06090800 | Mike Bonds | 695.98 | 6.59% | 626.80 | 1,322.78 |
| HQJ | 11 | 10590800 | Gerry Laderman | 148.46 | 1.41% | 133.70 | 282.16 |
| HQJ | 11 | 18190800 | Bob Edwards | 258.76 | 2.45% | 233.04 | 491.80 |
| HQJ | 11 | 22890800 | Toby Enqvist | 2,335.01 | 22.12% | 2,102.90 | 4,437.91 |
| HQJ | 11 | 23440200 | Ken Burtt | 5,690.23 | 53.91% | 5,124.60 | 10,814.83 |
| HQJ | 11 | 34091000 | Joe Ferreira | 223.39 | 2.12% | 201.18 | 424.57 |
| HQJ | 11 | | | 10,554.58 | | 9,505.42 | 20,060.00 |
| HQJ | 12 | 18190800 | Bob Edwards | 227.12 | 2.07% | 174.56 | 401.68 |
| HQJ | 12 | 22890800 | Toby Enqvist | 1,230.28 | 11.22% | 945.60 | 2,175.88 |
| HQJ | 12 | 23440200 | Ken Burtt | 9,449.24 | 86.21% | 7,262.71 | 16,711.95 |
| HQJ | 12 | 40190800 | Bill Meehan | 54.32 | 0.50% | 41.75 | 96.07 |